



KEANEY INSURANCE BROKERS LTD.





Keaney Insurance Brokers specialise in commercial insurances and risk management services. We think creatively and use our experience and influence to find the right solution for you.

We have over 2,000 clients, many of them leaders in their own field of business, and our management team has each in excess of 20 years' experience managing Commercial Insurance accounts.

We make concise recommendations on how you can achieve the widest insurance protection. We review your existing coverage and advise on any policies which you should add to your insurance portfolio or suggest Improvements that may be made to your current cover levels.

We understand what Irish based businesses need in all sectors of the economy - and we look for the right solution for your Insurance needs in the global marketplace.

OUR SERVICE PROMISE

Custom designed solutions for your business

Using all our experience, trusted relationships with Insurers and knowledge of your business, our solutions are designed to add value and protect your business.

Personal service

An ethos of service is the foundation of our Company. We aim to provide our Clients with the highest level of service. We are available to assist you in all insurance-related matters - whenever they arise. You can rely on us.

Depth of knowledge and experience

A commitment to continuous learning, the capacity to anticipate trends and an unrivalled network of insurers makes us one of the leaders in business insurance.

Responsive, flexible approach

We think creatively and use our experience and influence to find the right solution for you.

WE THINK GLOBAL & ACT LOCAL



Financial Services

Understanding a client's specific financial needs and responding appropriately is a cornerstone of the advice we provide.

At Keaney Financial Services we have a wealth of experience in providing client specific advice, that is both impartial and cost effective. Key to this advice is gathering all relevant financial information and where appropriate, assessing the individual's attitude to risk, which in turn allows us to make recommendations that ensure the client's needs and goals are being met.

OUR SERVICES INCLUDE ADVICE ON EACH OF THE FOLLOWING:

Personal & Family Protection

- Life Assurance, Critical Illness and Mortgage Protection
- Income Protection
- Pension Term Assurance

Business Insurance

- Keyman & Shareholder Insurance
- Income Protection
- Death in Service

Retirement Planning

- Company Pension Schemes
- Small Self Administered Pensions (SSAP)
- Personal Pensions & PRSAs
- Additional Voluntary Contributions (AVC)
- Personal Retirement Bonds
- Approved Retirement Funds (ARF)
- Annuities

Savings & Investments

- Guaranteed Investment Bonds
- Unit Linked Funds
- Cash Deposits
- Regular Savings
- Property
- Direct Stock Market Investments

Mortgages

- Variable
- Fixed Rate
- Pension Mortgage
- First Time Buyers



INDEPENDENT FINANCIAL REVIEW

At Keaney Financial Services we specialise in providing impartial and cost effective advice to each of our clients, regardless of whether it's an individual, an SME or a large organisation.

Key to this advice is the independent financial review, whereby following an initial "probing" meeting, we gather details on all existing financial, pension and investment arrangements, including assets and liabilities.

Investment risk profiling is an extremely important part of this process, as we endeavour to "mix and match" the client's attitude to investment risk.

We meet with clients on an annual basis, to ensure they are maximising the various tax shelters available and that their financial goals are continuing to be met. Also, as a client gets older or as they approach retirement age, their attitude to investment risk tends to change, so appropriate actions need to be taken to reflect this.



KEANEY INSURANCE GROUP

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KEANEY INSURANCE BROKERS LTD.

Business Insurance

A BROAD RANGE OF SERVICES FOR A BROAD RANGE OF SECTORS

We have significant experience in providing custom-designed solutions for many industries sectors.

These include those engaged in manufacturing, distribution, leisure, investments properties (comprising retail, industrial and residential), management companies, property owners and property managers.

Our services include:

- Finding the most appropriate cost effective products for your business
- Consultancy services, risk management and due diligence
- Advising on the products and services for your most important asset – YOU
- Financial Services (KEANEY FINANCIAL SERVICES LTD)

CONSULTANCY SERVICES, RISK MANAGEMENT AND DUE DILIGENCE

We provide additional valuable services to the business insurance sector including:

- **Insurance due diligence** – If you plan to acquire a company we will audit their insurance, claims and legacy risks
- **Health and Safety Consultancy** – risk assessment and health & safety programme design
- **Business Continuity Planning** – in addition to protecting your company,



WE FIND THE RIGHT PRODUCT AND SERVICES FOR YOUR BUSINESS

Wider insurance protection can be achieved, and, at the same time, the total cost of insurance premium spend can be reduced. The essential ingredient is to work with an insurance broker with excellent insurance technical knowledge who also provide a service to many of Ireland's leading companies. Insurance protection covers include:

- Property Damage
- Business Interruption
- Employers' Liability
- Public Liability
- Products Liability
- Products Recall
- Professional Indemnity / Errors and Omissions
- Directors' and Officers' Liability
- Employment Practices Liability
- Bonds
- Motor Fleet Insurance
- Marine/Transits Insurance
- Computer Insurance
- Cyber Liability Insurance
- Credit Insurance
- Engineering Insurance
- Group & Individual Health Insurance



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KEANEY INSURANCE BROKERS LTD.

Life Sciences

UNDERSTANDING BUSINESS
UNDERSTANDING INSURANCE

STRATEGIC ASSOCIATIONS THAT BENEFIT OUR CLIENTS

Life Science companies have specialised risk management needs. A strong understanding of the life sciences industry and its challenging regulatory environment are critical for creating custom designed solutions. Our involvement in this sector and close relationships with the major insurance companies which serve it, allow us to cover life sciences companies, comprehensively.



Life Science companies are all innovative and many have a global outlook. Keaney Insurance Group shares this vision. We are the only Irish member of TechAssure, the global Insurance Association of specialist Life Science and Technology Insurance Consultants.

OUR EXPERTISE IS MANAGING RISK FOR LIFE SCIENCE

At Keaney Insurance Brokers we are experts in the placement of insurances for Life Science companies in the areas of:

- **Medical Devices and Technologies**
- **Bio Technologies**
- **Pharmaceutical Products, Technologies & Services**



OUR SERVICES FOR LIFE SCIENCE COMPANIES

- Reviewing insurance provisions in Customer and Vendor Contacts
- Asset and Revenue Protection
- Clinical Trials Insurance
- Intellectual Property asset protection/ litigation insurance
- Data Security Risks and Cyber Liability
- Medical Malpractice
- Insurance Programme Review Design and Costing
- Errors & Omissions Liability
- Products Liability
- Products Recall
- International & Global Insurance Programmes
- Start Up Insurance
- Venture Capital & Private Equity Insurance
- Directors and Officers Liability
- Employment Practice Liability
- Initial Public Offering (IPO) Risks
- Mergers and Acquisition Insurance Due Diligence
- Business continuity and Disaster Recovery Planning
- Claims Management



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KEANEY INSURANCE BROKERS LTD.

Technology Insurance

STRATEGIC ASSOCIATIONS THAT BENEFIT OUR CLIENTS

Our success working with Technology Companies has led to strategic relationships with insurers and other organisations similarly committed to Technology. Our firm is the only Irish member of TechAssure, the global organisation of leading specialist Technology Insurance Brokers, dedicated to the development of superior insurance and risk management solutions for Technology Companies.



Collectively we place in excess of €1 billion in premium and have significant influence with specialist technology insurers. As part of our service, you can access our unique Technology Company Benchmarking to see how your insurance protections and premium compare to other similar companies globally.

We develop insurance schemes for Affinity Groups and Industry Organisations. An Affinity Group, seeking to provide real benefits to members can do so by working with Keaney Insurance Brokers. The benefit of the group scheme is that members have access to our specialist knowledge of your industry, can access competitively priced wide policy forms and we also greatly reduce your time spent in the application process.

HELPING YOU BALANCE INNOVATION AND PROTECTION

Keaney Insurance Brokers manages Insurance and Risk management requirements for in excess of 200 Technology companies operating in Ireland and globally.

Our brokers evaluate risk and identify the type of insurance that a company needs today and in the future. Whether you are a start-up or a large global enterprise, we invest the time required to understand your business so we can offer you the right balance of cost and protection.



TECHNOLOGY INSURANCE

OUR SERVICES FOR TECHNOLOGY COMPANIES

- Reviewing insurance provisions in customer and vendor contracts
- Insurance programme review design and costing
- International & Global Insurance Programmes
- Start up insurance
- Initial Public Offering (IPO) Risks
- Mergers & acquisition insurance due diligence
- Business continuity and disaster recovery planning
- Claims Management
- Technology errors & omissions
- Venture Capital & Private Equity Insurance
- Intellectual property & data security risks
- Directors & Officers Liability / Employment Practice liability
- Cyber Liability
- Intellectual Property asset protection/ litigation insurance



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